

## The Concept

buyCASTINGS is an independent collaborative hub and exchange focused on the metal casting industry, its buyers and suppliers. Created to provide a collaborative environment where everyone wins and shares in the efficiencies of the Internet.

### Buyers/Designers

#### buyCASTINGS cuts cost and adds value

- Request multiple quotes from pre-qualified foundries
- Realize cost savings by transforming fabrications to lower cost castings
- Download CAD files or drawings to our secure site for review with suppliers online
- Have foundry experts review your request
- No cost to buyers to place requests
- Ask castings questions at our Casting Expert Section

#### buyCASTINGS.com Marketplace

- Buyers can request quotes for castings from multiple foundries online
- Foundries are selected specifically to meet your needs using a proprietary matching algorithm
- Foundries can receive these requests online
- Foundries have access to our supplier network to help them reduce costs
- Buyers and foundries can “conference in cyberspace” to review prints, files and specifications on our secure concurrent engineering site
- Buyers and foundries can place and receive purchase orders online or traditionally
- Buyers, foundries and suppliers can use metal casting expertise provided by our site

#### Why buyCASTINGS.com Makes Sense:

- We were founded and are managed by **experienced foundry** professionals
- Established in early 1999, our site was among the first B2B marketplace for the metal casting industry, having buyers and foundries using our services worldwide
- As an **independent** site, we are **not** controlled by buyers, foundries, or suppliers
- We are the only e-marketplace **focused** on the metal casting industry
- Balanced trading with buyers, foundries, suppliers  
(Over 1100 participants & **growing**)

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